



**BANYAN**GROUP  
BUSINESS BEYOND BOUNDARIES

# COMPANY PROFILE

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# About Company

Banyan Group is a global advisory and management firm headquartered in Chennai, India, with core expertise in Advisory and Consulting, Commodities, Real Estate and Infrastructure, and Technology and Digital Transformation. While we assist investors in identifying and accessing meticulously evaluated companies, our services go well beyond that. We provide strategic advisory solutions for businesses looking to grow and expand both in the Indian market and internationally.

Our firm is dedicated to ensuring transparency, trust, and accessibility for our clients. We work with a diverse range of clients, including businesses aiming to enter new markets or expand their operations globally. Our focus is on delivering customized strategies that meet the unique needs of each client, helping them navigate complex business landscapes and achieve their growth objectives.

With over a decade of experience, Banyan Group supports clients at every stage of their business journey. We operate across various industries such as Infrastructure, Information Technology, Healthcare, Renewable Energy, Branding, Recruitment, and Financial Advisory & Liaison Services. Our comprehensive suite of services enables us to offer one-stop solutions for businesses seeking sustainable growth.

Guided by our core values of integrity, excellence, and innovation, we continuously evolve to stay at the forefront of industry trends. By collaborating with leading global brands and emerging ventures, Banyan Group delivers superior results, ensuring that our clients remain competitive in a rapidly changing global marketplace



## VISION

"To be a global leader in strategic advisory and management, empowering businesses to achieve sustainable growth through innovative solutions and strategic partnerships."



## MISSION

"Our mission is to provide world-class advisory services, leveraging expertise across diverse sectors to deliver exceptional value to our clients. We strive to foster long-term partnerships, driving success through innovation, integrity, and operational excellence."





# CEO Welcome Message



**Mr. Prabhakaran Jayapal**  
Founder & CEO of Banyan Group

Welcome to Banyan Group!

As a global advisory and management firm, Banyan Group is dedicated to delivering strategic solutions that empower businesses and investors to excel in today's dynamic markets. With a focus on sectors such as Infrastructure, Information Technology, Recruitment, Training & Placement, Branding, Healthcare, Renewable Energy, Commodity Trading and Financial advisory & Liaisoning, we leverage our deep industry expertise to provide insights that drive sustainable growth and innovation.

Our commitment to excellence, integrity, and forward-thinking strategies has positioned us as a trusted partner across the globe. We understand the complexities of market entry, expansion, and investment, and it is our mission to offer the strategic guidance necessary to navigate these challenges with confidence.

We believe that success is built on strong partnerships, and our approach is always client-centric, ensuring that your goals are our priority. As we look to the future, we remain steadfast in our dedication to delivering value and building lasting relationships.












Thank you for placing your trust in Banyan Group. We look forward to collaborating with you on your journey toward success.

Sincerely,

**Mr. Prabhakaran Jayapal**

Founder & Chief Executive Officer, Banyan Group

# OUR JOURNEY

	<b>2008</b>	<p>Our journey began in 2008 under the name <b>M/s. Real Agent India</b>, specializing Real Estate, Flat promotion and Civil construction.</p>	<ul style="list-style-type: none"> <li>●</li> <li>●</li> <li>●</li> </ul>
	<b>2012</b>	<p><b>Information Technology:</b> <b>M/s. Actinum Software Solution Pvt Ltd</b> began operations, focusing on IT consulting, working on projects like Mobile Applications, Web Development, and ERP solutions.</p>	<ul style="list-style-type: none"> <li>●</li> <li>●</li> <li>●</li> </ul>
	<b>2014</b>	<p><b>Placement Services:</b> <b>M/s. Actinum Placement Services Pvt Ltd</b> established strong ties with top banks to provide manpower solutions.</p>	<ul style="list-style-type: none"> <li>●</li> <li>●</li> <li>●</li> </ul>
	<b>2015</b>	<p><b>Brand Management:</b> <b>M/s. Actinum Brand Management Pvt Ltd</b> helped businesses evolve into strong brands, providing platforms for significant revenue generation.</p>	<ul style="list-style-type: none"> <li>●</li> <li>●</li> <li>●</li> </ul>
	<b>2017</b>	<p>We ventured into sports with <b>M/s. Skylap Badminton Academy</b>, offering sports club and training services.</p>	<ul style="list-style-type: none"> <li>●</li> <li>●</li> <li>●</li> </ul>
	<b>2021</b>	<p><b>RAI Property Consultant</b> was founded, expanding our presence in Real Estate and related services exclusively.</p>	<ul style="list-style-type: none"> <li>●</li> <li>●</li> <li>●</li> </ul>
	<b>2022</b>	<p><b>Indianer Group</b> secured exclusive distribution rights for ICT equipment, partnering with the Japanese company to distribute ELMO Visualiser across PAN India.</p>	<ul style="list-style-type: none"> <li>●</li> <li>●</li> <li>●</li> </ul>
	<b>2022</b>	<p>We launched <b>SHELEADER Healthcare Products</b>, focusing on hygiene products like adult diapers and underpads under the brand “Pure Plus”. Our goal is to achieve PAN India distribution and a strong healthcare client base.</p>	<ul style="list-style-type: none"> <li>●</li> <li>●</li> <li>●</li> </ul>
	<b>2022</b>	<p><b>Banyan Group</b> embarked on a significant phase of growth by expanding its operations into several key sectors, including Advisory and Consulting, Commodities, Real Estate and Infrastructure, as well as Technology and Digital Transformation. This strategic diversification has allowed us to broaden our expertise and deliver value-driven solutions across a wider range of industries.</p>	<ul style="list-style-type: none"> <li>●</li> <li>●</li> <li>●</li> </ul>
	<b>2024</b>	<p><b>Banyan Learning Center</b>, a unit of Banyan Group, continued its focus on recruitment and training, supporting the Group’s broader growth initiatives by driving talent development and providing key services in these areas.</p>	<ul style="list-style-type: none"> <li>●</li> <li>●</li> <li>●</li> </ul>
	<b>2024</b>	<p><b>UrbanEra Interiors</b>, a unit of Banyan Group, was established as an interior and architectural design company, dedicated to transforming spaces with innovative and budget-friendly solutions.</p>	<ul style="list-style-type: none"> <li>●</li> <li>●</li> <li>●</li> </ul>



# MILESTONES OF EXCELLENCE

## Project Management Consulting

Real Estate PMC to promote medical tourism for Bodoland Territorial Region (BTR) Govt. of Assam by setting up Govt. Guest House across South India.



## Civil Construction & Contracts



Developed 1.5 million square feet of residential property in industries and commercial space in and around Chennai. Consulted large-scale turnkey civil construction projects for the government and private companies.

## Branding Leadership

Regarded as one of the top companies in Tamil Nadu for project launches and stall construction, promoting top builders of real estate in Chennai. Partnered with top building firms to strengthen brand promotion initiatives, including VGN, BPBCL, and Jain Housing.



## Technological Innovation



Played a pivotal role in introducing the Japanese ELMO Visualizer, a billion dollar company, into Education Department of Govt. of Tamil Nadu as a part of ICT equipment for schools and colleges.

## Government Initiatives

As a part of setting up Global investor meet to the Govt, of Chhattisgarh, named Investagarh towards setting up of event and promotion



## Prime Real Estate Collaboration



Collaborated with companies like Avigna, Red Bricks, and Hanu Reddy Realty to offer prime real estate properties, including Real Estate properties to Korean firms associated with the Hyundai Group. Currently working with the Government of Assam on land procurement for government guest house construction across India.

## Healthcare Supply Success

Achieved record-breaking sales of COVID-19 supplies to major hospitals in Tamil Nadu, India. Established the leading healthcare brand “Pureplus”, specializing in hygiene products such as adult diapers and underpads.



## Sports Industry Expansion



Expanded into the sports industry with the brand “Skylap”, specializing in badminton and other indoor sports. Our sports club received recognition from the YONEX Group, with the Chairman visiting our premises.

## ESG Initiative

Co-founded and launched YIRE – Young India Renewable Energy Club, in the presence of the Honourable Ex-Director of MNRE, Government of India, and the TNSDC Secretary of Tamil Nadu.





# COMPANY CORE VALUES



## Integrity

We conduct our business with the highest ethical standards, ensuring transparency and trust in all our client and stakeholder relationships.



## Client-Centricity

Our client's needs are our top priority, and we deliver customized solutions that foster long-term partnerships and drive mutual success.



## Innovation

We embrace cutting-edge technologies and forward-thinking strategies to stay ahead of industry trends and create new growth opportunities.



## Excellence

We are committed to delivering superior results through meticulous attention to detail and consistently high-quality standards in everything we do.



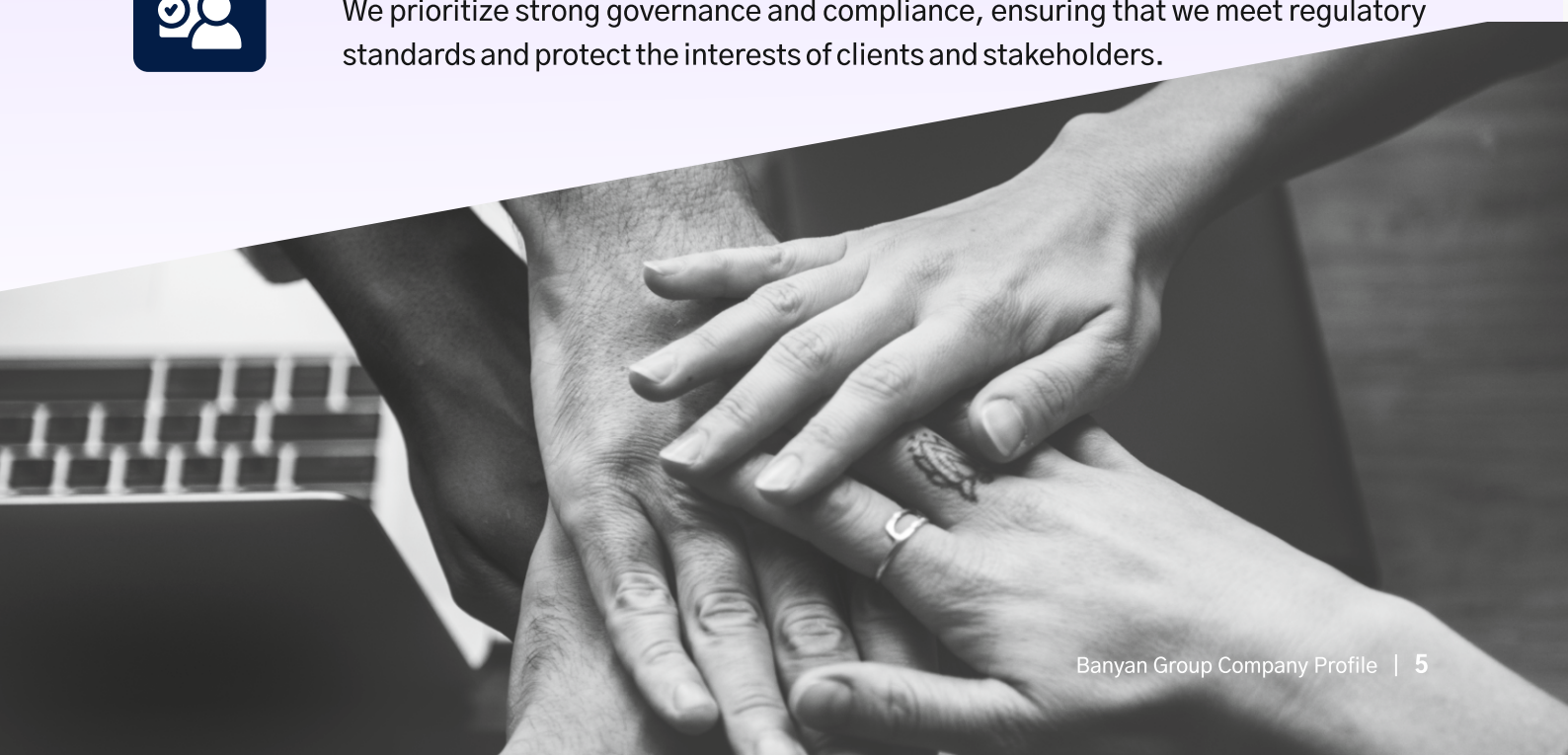
## Global Perspective

Our deep understanding of international markets enables us to provide strategic insights and solutions tailored to diverse cultural and market contexts.



## Accountability

We prioritize strong governance and compliance, ensuring that we meet regulatory standards and protect the interests of clients and stakeholders.





## Our Company Core Services

Banyan Group delivers a comprehensive suite of strategic solutions, ensuring that every client engagement is approached with precision, excellence, and a steadfast commitment to success. We focus on understanding and addressing the unique challenges faced by our clients in an ever-changing market landscape.

**ADVISORY  
&  
CONSULTING**



**COMMODITIES**



**TECHNOLOGY  
&  
DIGITAL TRANSFORMATION**



**REAL ESTATE  
&  
INFRASTRUCTURE**





# ADVISORY & CONSULTING



Our Advisory & Consulting services are designed to help clients navigate the complexities of today's business environment. We offer strategic insights and actionable solutions across three core areas: Investor/Investee Consulting, Market Entry and Expansion Strategies, and Project Management Consulting.

## INVESTOR / INVESTEE CONSULTING

We specialize in aligning the goals of investors and investees to foster long-term success. Our comprehensive advisory services emphasize synergy through clear goal-setting, financial oversight, and the use of our proprietary Imayah Flow software—a blockchain-based platform that offers real-time tracking of the investment lifecycle. By ensuring alignment on key objectives and utilizing technology for transparency, we facilitate informed decision-making and accountability.



### Goal Setting & Review Mechanism

We establish clear financial and client targets and implement regular review processes.



### Granular Financial Control

Our robust tracking systems provide detailed oversight of transactions and investments.



### Technology-Driven Solutions

We leverage advanced platforms for real-time access to critical financial data.

# ADVISORY & CONSULTING



## MARKET ENTRY AND EXPANSION STRATEGIES

Entering new markets requires meticulous preparation and a strategic approach. We provide businesses with the insights and tools needed to navigate challenges such as regulatory requirements and cultural differences. Our services include:

### Market Research and Feasibility Studies

We deliver data-driven insights to evaluate market potential and risks.

### Localization Strategies

Our strategies ensure products and services resonate with local consumer preferences.

### Joint Ventures & Strategic Alliances

We assist in forming partnerships that leverage local expertise and resources.



## PROJECT MANAGEMENT CONSULTING

Our Project Management Consulting services are designed to support clients throughout the project lifecycle. We offer:



### Strategic Project Consultancy

We set up management teams and oversee project direction.



### Comprehensive Financial Oversight

We leverage our in-house product, Imayah Flow to automate expense management, providing real-time tracking and multi-stage approvals, ensuring efficient financial processes from request creation to payment and fulfilment.



### Integrated Project Execution

We deliver end-to-end project execution services, covering all aspects from human resources to marketing strategies.







# REAL ESTATE AND INFRASTRUCTURE

The Real Estate and Infrastructure services encompass a comprehensive range of solutions designed to meet the diverse needs of clients in construction, real estate, and project management. With a commitment to quality and client engagement, these services ensure successful project outcomes and enhanced value.

## CONSTRUCTION & CONTRACTS

Anugraha Construction, under Banyan Group possesses extensive knowledge and experience in construction service and management, specializing in civil contracts, flat construction, and promotion. With a proven track record of completing 65,000 sq. ft. of saleable area and a target of 100,000 sq. ft. by 2024, we have successfully sold approximately 250 units. Recognizing the importance of client involvement, we encourage customers to engage in every stage of the construction process. Additionally, we offer interior decoration solutions as an add-on service, fostering better communication and feedback throughout the project lifecycle.



## REAL ESTATE

RAI Property Consultants, under Banyan Group is a vertically integrated real estate firm based in Chennai, providing a wide range of services since 2007. Our expertise includes land acquisition and sale, commercial real estate (office and retail), ROI/pre-leased properties, industrial spaces (factories and warehouses), and residential real estate (high-end luxury homes). Leveraging a robust network of specialists, we deliver exceptional results across India.

## REAL ESTATE PROJECT MANAGEMENT CONSULTING (PMC)

Our Real Estate PMC services focus on ensuring project success through expert consultancy and management. Key offerings include:



### Project Consultancy Services

Specializing in site selection, feasibility studies, architectural advisory, and regulatory compliance.

### Financial Management

Providing comprehensive financial oversight, budgeting, cost control, and asset management tailored to real estate projects.



### Asset Recovery Management

Implementing strategies for optimizing and recovering distressed assets to maximize returns.

### Development and Execution Services

Offering end-to-end project execution, covering land procurement, regulatory approvals, and sales strategies.



### Property Management and Facilities Services:

Ensuring optimal performance through property and facilities management, tenant relations, and operational oversight.

# COMMODITIES

The Commodities division offers specialized expertise in essential commodities, guiding businesses in securing stable supply chains, negotiating favourable contracts, and ensuring regulatory compliance. Our team excels at navigating the complexities of both local and international markets, with a focus on energy, raw materials, food, and industrial metals. We assist companies in optimizing procurement strategies, mitigating risks, and maintaining a competitive edge in a dynamic global marketplace.

## The Importance of Essential Commodities

Essential commodities are critical to global economies and daily life, underpinning production, innovation, and societal well-being. These commodities—spanning energy, raw materials, food, and industrial metals—are vital for sustainable economic growth. Understanding their significance helps businesses and governments appreciate their impact on the global market.

## CONTRACTS IN ESSENTIAL COMMODITIES

Contracts serve as legal agreements that outline the terms for producing, trading, and delivering essential commodities, ensuring stability and quality in the market. Key aspects include:

### Supply Agreements

Contracts between producers and suppliers secure a consistent supply of commodities, ensuring availability of essential goods like food grains and medicines.

### Pricing And Stability

Fixed-price contracts reduce market volatility, helping to keep essential goods affordable.

### Quality Assurance

Contractual terms establish quality standards, ensuring compliance with safety and quality requirements.



### Government Contracts

Governments enter into agreements to maintain strategic reserves, ensuring availability during emergencies.

### Risk Management

Futures contracts and financial agreements help manage price fluctuations, safeguarding against market risks.



# COMMODITIES

## CONSULTING IN ESSENTIAL COMMODITIES

Consulting services provide expert advice to stakeholders in the commodities market, including producers, suppliers, regulators, and governments. Our offerings include:

### Market Analysis and Forecasting

Analyzing trends and demand forecasts to inform production, pricing, and distribution decisions.

### Supply Chain Optimization

Enhancing supply chains for efficient distribution, including logistics and inventory management.

### Regulatory Compliance

Ensuring adherence to regulations regarding production, storage, and distribution, including food safety and environmental standards.

### Crisis Management

Developing strategies to manage disruptions during shortages or crises.

### Sustainability and Ethical Sourcing

Advising on sustainable practices to minimize environmental impact and ensure social responsibility.



## COLLABORATION BETWEEN CONTRACTS AND CONSULTING

Contracts and consulting work together to ensure the efficient functioning of essential commodities markets. Our services include:



### Drafting and Negotiating Contracts

Assisting in creating contracts that are fair, compliant, and beneficial for all parties.



### Monitoring and Enforcement

Overseeing contract execution to ensure adherence to terms and providing guidance during disputes.

# TECHNOLOGY & DIGITAL TRANSFORMATION



In today's rapidly evolving digital world, businesses must adapt to advanced technologies to improve efficiency, reduce costs, and foster growth. Banyan Group delivers comprehensive **Technology and Digital Transformation** services that empower organizations to thrive in this landscape. By leveraging cutting-edge innovations like Artificial Intelligence (AI), Machine Learning (ML), Blockchain, and the Internet of Things (IoT), we help clients optimize operations across sales, marketing, operations, and customer support.

Our **in-house product, Imayah Flow**, serves as the backbone of our AI and Blockchain capabilities. It allows businesses to seamlessly integrate these technologies for data-driven insights and enhanced security. Whether it is driving intelligent decision-making with AI/ML or ensuring secure, transparent transactions with Blockchain, Imayah Flow delivers innovative solutions that align with strategic business objectives.



## AI/ML Integration

Unlocking the potential of data, AI/ML provides real-time analysis, predictive analytics, and automation, improving everything from customer engagement to operational efficiency.



## Blockchain Solutions

Providing enhanced security and transparency, our Blockchain solutions safeguard transactions, optimize supply chains, and ensure trust across industries.



## End-to-End Digital Transformation

From strategy development to full-scale implementation, we offer holistic digital transformation that reshapes business processes and drives long-term growth.

These transformative services, powered by **Imayah Flow**, support industries like Financial Services, Healthcare, Manufacturing, and Commodity Trading. With a focus on innovation and scalability, we position businesses to excel in the future of digital transformation.







# ASSET DIGITALIZATION & CONTROL

Banyan Real estate asset digitalization and control refer to the use of digital technologies and data analytics to manage and optimize real estate assets. By digitalizing real estate assets, property owners and managers can gain greater visibility and control over their assets, improve operational efficiency, and enhance the tenant experience.

Some of the key benefits of real estate asset digitalization and control include:

- ▶ **Improved asset performance:** Digital technologies can help property owners and managers to monitor and optimize the performance of their assets, improving energy efficiency, reducing maintenance costs, and enhancing the overall value of the asset.
- ▶ **Better tenant experience:** By using data analytics to understand tenant preferences and needs, property owners and managers can enhance the tenant experience, improving retention rates and attracting new tenants.
- ▶ **Enhanced operational efficiency:** Digital technologies can streamline and automate many aspects of building operations, reducing the workload on property managers and improving overall operational efficiency.
- ▶ **Better decision-making:** By using data analytics to gain insights into asset performance and tenant needs, property owners and managers can make more informed decisions about how to optimize their assets.

## IMAYAH Flow – Asset Management Automation

Our flagship product – IMAYAH Flow, is created exclusively for the Construction Industry and helps businesses to:

**SAVE money** - about 30% reduction in expenses for companies (increase profitability)

**INCREASE business** (via Sales / Marketing/ Branding – by improving Budgeting)

**OPTIMIZE existing processes of procurement** - streamline operations that save time/effort & money, importantly wasteful and mishandling of funds.

**ALIGN with existing technology** - integrate with existing systems& build on existing process.

**CONTROL & audit every step of on-going projects**-by complete monitoring and adherence, featuring two-stage, approval workflows.



# HOW WE OPERATE

We employ a structured approach to project management and expense oversight, ensuring transparency and accountability at every stage. Our processes cater to both investors and companies, facilitating effective engagement and project execution.

## For Investors



### Explore Opportunities

Discover pre-vetted projects customised to your investment preferences. Browse options that align with your interests and goals.

### Customize Your Investment

Specify your investment amount and risk tolerance. Tailor your commitment to match your comfort level.



### Evaluation and Setup

Our team evaluates project credentials, projected returns, and investment modes. We establish control and approval mechanisms for your investment strategy.



### Secure Investment Transfer

Funds are moved to a secure escrow account. Investments are deployed into projects or released upon milestone achievements, ensuring transparency and progress.



### Enjoy Returns

Funds are moved to a secure escrow account. Investments are deployed into projects or released upon milestone achievements, ensuring transparency and progress.



# HOW WE OPERATE

We employ a structured approach to project management and expense oversight, ensuring transparency and accountability at every stage. Our processes cater to both investors and companies, facilitating effective engagement and project execution.

## For Companies

- **Assessing Your Business**

Conduct a thorough assessment of your current business, determining financial and sales objectives to shape project goals.



- **Project Team Allocation**

Once objectives are set, we assign a dedicated team of associates, execution experts, and advisors to support and guide you throughout the project.



- **Milestone-Based Progress**

Establish clear milestones linked to project execution. Payments are released as milestones are achieved, ensuring alignment with expectations.



- **Transparent Oversight**

A combined board, including company and project members or investors, oversees and audits project expenses, providing transparency and accountability.



- **Costs and Fees**

All service costs, including execution, associate, and advisory fees, will be directly disbursed. Advisory fees are applied accordingly.

## Teamwork

is the ability to work together toward a common vision. The ability to direct individual accomplishments toward organizational objectives. It is the fuel that allows common people to attain uncommon results.

– Andrew Carnegie



**Mr. Prabhakaran Jayapal**  
(Entrepreneur & Consultant)  
CEO & Founder Banyan Group

Based in India, **Mr. Prabhakaran** brings over two decades of experience across various business sectors, including Real Estate, Information Technology, Training & Placements, Branding, Healthcare, Sports, Global Commodity Trading, and Government initiatives. He has successfully led significant construction projects totalling 2.36 million square feet and has spearheaded collaborative efforts on government projects related to medical tourism.

As a Senior C-level executive, Mr. Prabhakaran is skilled in devising enterprise solutions and possesses exceptional commercial acumen. He has demonstrated remarkable success in leading multinational teams and addressing complex technology and business challenges for major international and Japanese clients, with market capitalizations exceeding USD 10 billion.

In his role as Managing Director of Banyan Group, Mr. Prabhakaran has expanded the company's services beyond traditional consulting to include Foreign Direct Investment (FDI) and Global Energy Trading. This strategic expansion not only adds value for their clients but also strengthens Banyan Group's position as a trusted advisor in the global business landscape. Leveraging their expertise, the group facilitates investment opportunities for both domestic and international clients, guiding them through the complexities of cross-border investments to unlock new growth pathways.





## Key Accomplishments Across Diverse Sectors

**Government Initiatives Project Management Consultancy (PMC):** Contracted by the Government of Assam, India, in 2018 to provide PMC services for land acquisition and the construction of Government Bodoland Territorial Council (BTC) Guesthouses across India. These projects collectively span 1.5 million square feet, with an executed value of \$15 million in Tamil Nadu, India.

**E-Governance Partnerships:** Played a pivotal role in introducing technology-driven companies to support e-governance initiatives in Tamil Nadu, India. Established key partnerships with PSU Keltron India Ltd and MVG Digital, India, to drive these advancements.

**Skill Development Programs:** Initiated a program under the NSDC (National Skill Development Corporation, India) and empanelled with the Government of Tamil Nadu's TNSDC (Tamil Nadu State Skill Development Corporation) for the 'Naan Mudhalvan' scheme, aimed at enhancing employability among graduates.

**FDI & International Trade Japanese MNC Collaboration:** Established a business development centre for the Japanese conglomerate ELMO in India. Secured an exclusive distribution partnership for South India, expanding the reach of ELMO's ICT equipment in Government and private schools.

**Sri Lankan Business Expansion:** Led a business delegation from India to Sri Lanka to explore expansion in real estate, gems, and the coffee culture sector. The team met with the Vice President of Sri Lanka for bilateral business relations.

**Mauritius Business Relations:** Led a business team from Kerala, India, to Mauritius, establishing commercial centers and forming collaborations, including a meeting with the former Vice President of Mauritius, Mr. Paramasivam Pillay Vyapoor.

**International Real Estate Collaborations:** Formed partnerships with real estate firms in Canada, Australia, and the Middle East, focusing on land banking, construction, and logistics solutions with Avigana, Ireland.

**South Korean Trade Agreement:** Signed a global trade agreement for the supply of metal commodities with a South Korean trading firm – Chakra Ltd, South Korea.

**Project Management Consultancy (PMC) Automobile Sector Partnership:** Facilitated a partnership with a renowned automobile component firm for global expansion through mergers, acquisitions, funding, and business development – Seiko-Maraica Industries, India.

**MEP & FMS Partnership:** Secured a PMC agreement for business development expansion in India with Adeeb Group, a leading Abu Dhabi-based MEP & FMS company.

**Global Expansion MoU:** Signed an MoU with MIS Engineering Pvt Ltd, India, for global expansion, covering business development, branding, and manpower deployment, while identifying strategic partners for investment and growth.



# LEADERSHIP TEAM



**Mr. S.A.C Hameed** MBA  
Operation & Strategic Alliance  
Banyan Group

**Philosophy on Life:** Hameed's life philosophy is both profound and inspiring. He advocates for the continuous pursuit of personal success while giving back to humanity, emphasizing the importance of using one's lifetime productively to contribute positively to the world.

**Professional Journey:** With 32 years of experience across the UAE and India, Hameed is a former Mitsubishi professional who has held senior roles in Contracts Administration and Credit Control. His career spans multinational corporations, where he demonstrated exceptional expertise in managing processes from inception to completion, ensuring beneficial business outcomes. As an entrepreneur and exporter, Hameed has connected global business communities, exercising control over procedures to foster successful business operations. His vast network, built over three and a half decades, coupled with his expertise in strategic alliances, contracts administration, credit control, and investment, makes him a highly valued asset in any organization.

**Education and Family Heritage:** Born in 1969, Hameed descends from the illustrious Lebbappa family of Kayalpatnam, known for their contributions to commerce and philanthropy in Tamil Nadu and Sri Lanka. His early education at Bharath Senior Secondary School in Chennai laid the foundation for his distinguished career. He holds a Bachelor's degree in Commerce from The New College, Chennai, and a Postgraduate degree in Finance Management from Manonmaniam Sundaranar University, Tamil Nadu.



**Entrepreneurial Success:** From 1990 to 2000, Hameed established himself as a global manufacturer and exporter of finished leather and leather products, with a client base extending to China, France, and Germany. Despite the challenges posed by industry upheavals and competition from China, Hameed's resilience and business acumen ensured his success in the international market.

**Corporate Leadership:** Hameed transitioned into a prominent role in Contracts Administration and Credit Control at Mitsubishi Elevators Co. in Abu Dhabi, under the Mitsubishi Electric Corporation, Japan. His nearly two-decade tenure at the company was marked by leadership, excellence, and a commitment to innovation and quality. In 2019, following a period of personal reflection, Hameed embarked on a new professional chapter. In 2021, he was appointed Director of Operations at Banyan Group, following notable stints as Operations Director at Savvyan Technologies, USA, and SIAS Academy, Chennai.

**Social Contributions and Leadership:** Beyond his professional accomplishments, Hameed is a respected social leader, particularly within the Tamil community in Abu Dhabi, UAE. He has served as the General Secretary of AIMAN Sangam, Abu Dhabi, for 18 years, advocating for women's empowerment and youth development. Through his involvement with the Nan Mudhalvan Scheme of the Government of Tamil Nadu, Hameed has extended opportunities to youth in remote areas, ensuring they benefit from skill development programs. During the COVID-19 pandemic, Hameed led a humanitarian initiative to provide continuous food supplies to over 3,000 families in South Chennai. His leadership in job fairs and skill development workshops across Tamil Nadu has significantly contributed to the upliftment of rural youth.





# OUR ADVISORY BOARD

Banyan Advisory Team has significant strength for real estate offer specialized knowledge, expertise, and experience that can help real estate firms navigate the complex and rapidly evolving Indian real estate market.

Our effective advisory team can help a real estate firm navigate the complex Indian real estate market, make informed decisions, and achieve their strategic goals.

- ▶ Market intelligence
- ▶ Strategy development
- ▶ Financial management
- ▶ Legal and regulatory compliance
- ▶ Project management

Our team of advisors can improve their operational efficiency, reduce risk, and increase profitability, ultimately delivering better value to their clients and stakeholders.



**Mr. Montgomery,** (Qatar & Middle East)  
**Founder & CEO** – Montgomery Global Pte. Ltd

[www.montgomery.sg](http://www.montgomery.sg)

Montgomery Global is a global consulting–contract company. Our allied partners offer knowledge and insight to help leverage today’s evolving market in order to discover growth potential for your business. MG understands the global consulting field. Our trusted reputation will provide you with the confidence and assurance you require in partnership excellence. We have exceptional internal resources and intellectual strengths. Our consultants maintain true lines of open communication with our clients and allied partners in existing and emerging markets we have built over the decades

Monty, CEO as a member of a fraternity of leaders and thinkers. Monty works with individuals who make crucial decisions in addressing the problems and opportunities of the future by framing solutions through collaboration. He is consulting diverse range of clients of industry 4.0 to prominent ruling families in GCC countries.

# OUR ADVISORY BOARD

Among the first to sell an SAP adapter; completely online, using internet marketing (as it was called then) and then get listed in IDC/Gartner reports

- ▶ Setup and led a web / mobile development team, focused entirely on Open Source Software
- ▶ Led Oracle ERP sales, for the country in both services & products
- ▶ Selling managed services offerings (private & public clouds) featuring email services & managed hosting solutions
- ▶ Collaboratively defined and sold private cloud services (built on the VM Ware stack) on a subscription model to enterprise accounts
- ▶ Signed up for Standard-tier partnership with Amazon Web Services, by getting appropriate certifications and referenceable industry case examples of the public cloud



## Mr. John Vijay

Founder & CEO – MVG Digital Pvt Ltd.

[www.mvgdigital.com](http://www.mvgdigital.com)

25 years of using Digital Technologies with Artificial (& Natural) Intelligence to transform sales, marketing & customer experience. Experienced in building products & driving adoption of business solutions, with new age technology stacks featuring technology, infrastructure & security. Block chain, Cloud, Mobile, Web, ERP (Oracle/ JD Edwards) & Managed Services are my area of expertise.

I work on providing Digital Strategy, Mentorship, Consulting & Management Services for large & medium enterprises while also supporting startups. I guide and mentor companies on how to leverage the latest technology ecosystem of AI/ML, Block chain, Cloud & Web 3.0 technologies and align them based on best practices followed in various domains such as Manufacturing, Retail, Education, Insurance & Financial Services to name just a few.

I've personally been involved in bringing innovation in several areas over my 25+ years as a self-taught techie, with a strong business background. Some of them being:

# OUR ADVISORY BOARD



**Mr. Giridharan,** (ESG – Renewable Energy)  
**Former Director**  
**Ministry of Renewable Energy & Founding Member**  
**Thoduvanam Energy Trust (TET)**

As part of the TET, the program has two primary projects, namely – the YIRE and R.E.P – both of which are oriented towards SDG Goal 7 in its entirety. The Projects are further broken down into

- ▶ YIRE Club – for Awareness & Education (AWE)
- ▶ YIRE Projects – Implementation of Solar Community
- ▶ R.E.P Projects – Implementation in Rural Electrification Program

The YIRE Club is ONLY focused on bring awareness & educating the next generation – from classes 6th to 9th – about the UN SDG Goal 7 & GOI initiatives around Green & Renewable Energy. Keeping this in mind, they propose to educate & bring awareness to ONE Lakh children by 2023 & FIFTEEN Lakh Children by end of 2025.

Dr. G Giridhar, is a former Director, Ministry of New and Renewable Energy (MNRE), Government of India, New Delhi. Joined the Ministry in 1989 as Senior Scientific Officer and retired from the Ministry as Director in April, 2019. From 2011 to till retirement, he was posted as Deputy Director General (DDG) in National Institute of Wind Energy (NIWE), an autonomous R&D institution under the MNRE. As DDG at NIWE, he was heading Solar Energy Resource Assessment (SRRA) Division and installed World’s largest number Solar Radiation Measurement Stations across the country.

The Thoduvanam Energy Trust (TET) was created to align itself to this particular Government of India (and UN SDG Goal 7) initiative and its aim to make aware, sensitize, educate and skill in these sunrise sectors of green energy, among others.



# OUR ADVISORY BOARD



## Mr. John Kennedy

**Director** – Sense Images Technologies Pvt Ltd &  
Founder Divine Solution

M/s. Divine Solution is partnered with leading source provider of debt, equity, structured finance and loan servicing for all types of property in India. Through our long-term relationships with more top lenders, we have the capability to fund all types of commercial real estate investments using a variety of capital sources.

- ▶ Variety of Debt and Equity Financing
- ▶ Structured Financing
- ▶ Loan Servicing
- ▶ Loan Sale Advising

# OUR ADVISORY BOARD



## **Mr. Dr. Himmath Ahmed Hussain**

**Ex-CEO of the GSA-KLM,  
honorary doctorate Ph.D (h.c) in International Relations  
Ex-Assistant Honorary Consul of the  
Netherlands to the Maldives**

Mr. Dr. Himmath Ahmed Hussain is a distinguished figure, known for his exceptional contributions in fostering bilateral relations between India and Maldives. Born in the picturesque district of Kanyakumari in 1970, Col. Himmath's journey has been marked by significant milestones and accolades that have underscored his dedication to diplomacy, social service, and nation building. His academic journey commenced with a Bachelor's degree in Mathematics from Madurai Kamaraj University, followed by a Post Graduate in Computer Applications, laying a strong foundation for his later achievements. His academic and diplomatic dedication was recognized by the University of Swahili, Panama, which bestowed upon him an honorary doctorate Ph.D (h.c) in International Relations.

# OUR ADVISORY BOARD



- ▶ Debt Syndication (Project / Term/ Working Capital)
- ▶ Private Equity
- ▶ Capital Structure
- ▶ Supply Chain/ Inventory Finance
- ▶ Builder Unsold Inventory
- ▶ Commercial Paper Loan
- ▶ Funding for Promoter Equity Acquisition
- ▶ Merger & Acquisition funding
- ▶ Bank Guarantee for Tender Bids and Performance Guarantee during Execution
- ▶ Letter of Credit
- ▶ Private Placement funds (Including Venture Debt/Venture Capital)
- ▶ Alternate Investment fund
- ▶ Bonds including NCD/CCD

## Mr. Senthil Pithambaram

B.E (Automobile), PGD in Management

### Financial Consultant

Supply Chain, Debt and Equity, Customer Acquisition

Mr. Senthil Pithambaram has a rich experience of more than two decades into Supply Chain, Spend Analytics, Fund raising, Debt, Equity and M & A. Currently emerging into development of Fintech business models.

In the past, he was a Country head at Xeeva Inc, and other experiences includes Sadara Chemicals Company KSA, Hewlett & Packard, Nelcast Ltd, Mahindra Construction, Apollo Hospitals and Workforce Capital. He is currently handling Deal origination and Capital Structure development for a Merchant Banker. Professional Engineer with over 25 years of Industrial experience has a strong background in managing business relations, Sales & marketing and Financial Services.

Currently associated with Mumbai based Merchant Banking firm, handling large ticket proposals and SME-IPO, and posted mandates over INR 1400 Cr since 2023. Successfully on-boarded business of around INR 5000+ Cr with Mandate in place, for financial services business.



# FEW OF OUR ESTEEM CLIENTS





# BANYAN GROUP


BUSINESS BEYOND BOUNDARIES

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